





PERSONAL INFORMATION

Mihai Daniel Anitei



 Maliuc, Tulcea (Romania)
 (+40) 722680533
 mihai.anitei@yahoo.com
 <https://www.linkedin.com/in/mihai-anitei-64bb8b18/>
Sex Male | Date of birth 16/12/1969 | Nationality Romanian

WORK EXPERIENCE

01/2020–Present

Country Manager

AMEROPA GROUP ROMANIA

The Group holds 3 companies in Romania:

- Ameropa Grains (www.ameropa.ro)
- Azomures Fertilizer Plant (www.azomures.com)
- Chimpex (www.chimpex.ro), one of the largest operators in the Port of Constanta.

01/2020–Present

Member of the Board of Directors

AZOMURES JSC (Romania)

www.azomures.com

06/2012–12/2019

CEO

AZOMURES JSC (Romania)

www.azomures.com

- Developing high quality business strategy, ensuring alignment with short-term and long-term objectives
- Overseeing all operations, special projects and business activities in accordance with the direction established in strategic action plan
- Maintain a deep knowledge of the market and industry of the company
- Predict and supervise the trends to ensure company's development
- Ensure a climate of communication and encouragement for initiatives for achieving the settled goals
- Analyse each issue and provide solutions for the company growth
- Business development and management, coordinating investments of over 300 mill. EURO

09/2012–12/2019

Chairman of the Agriculture Committee

FERTILIZERS EUROPE, Brussels (Belgium)

www.fertilizerseurope.com

The Fertilizers Europe Association represents the fertilizers industries from Europe at the highest level. The objectives of the Agriculture Committee are:

- To develop tools for promoting the role of the fertilizers in the European agriculture;
- To anticipate and prepare for the future situations regarding the environment problems in agriculture;
- Market related issues: fertilizers consumption forecast, factors, linked to EU enlargement;
- The agri-business market trends: fertilizers consumption forecast, to follow the factors associated with the EU legislation.

- 2017–Present **President**
 METACHIM
www.fedchim.ro
 Employers' Federation of Producers in the Chemical Industry – METACHIM is a non-profit, non-governmental organization, representing the interests of the associations from the chemical industry in Romania
- 2017–Present **Member of the Board of Directors**
 Nuclearelectrica JSC
www.nuclearelectrica.ro
 Manufacturer of electricity, heat and nuclear fuel
- 2017–Present **Member of the Board of Directors**
 Franklin Templeton Investments
www.franklintempleton.com
 Global leader in asset management with over seven decades of experience
- 2016–Present **Member of the Board of Directors**
 Chimpex
www.chimpex.ro
 Market leader in port operations in Constanta since 1971
- 2016–Present **Member of the Board of Directors**
 Ameropa Grains
www.ameropa.ro
 One of the largest distributors of agricultural fertilizers, seeds and pesticides in the country
- 2009–2012 **General manager**
 Manufacturing EEC, Greif (United States)
www.greif.com
 Greif is a global leader in industrial packaging products and services
- 2007–2009 **Industrial Manager**
 Saint Gobain Glass
www.saint-gobain.ro
- 2002–2007 **Executive Director and Member of the Board of Directors**
 Ductil
www.saf-fro.com
- 1998–2002 **CEO**
 AGRANA
www.agrana.com

EDUCATION AND TRAINING

- 1995–2001 **MBA, Business Administration, Management and Operations**
 The OPEN University
www.openuniversity.edu

Lean Manufacturing/ Competitive Management/ Marketing and Public Relations/ Financial Management/ Managing Development and Change

1988–1994

Bachelor's degree

EQF level 6

“Gheorghe Asachi” Tehnical University

Mechanical Engineering, Machine & Tool TCM License

PERSONAL SKILLS

Mother tongue(s)

Romanian

Foreign language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
Italian	B2	B2	B2	B2	B2
French	A2	A2	A2	A2	A2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
Common European Framework of Reference for Languages - Self-assessment grid

Organisational / managerial skills

- Negotiation skills, quick judgment and synthesis capacity
- MBA graduate: excellent knowledge of financial-accounting tools and techniques
- Attitude: I can achieve!
- Optimistic nature, taking risks, managing emotions
- Anticipating the future and designing a set of strategies that cope effectively with change
- Very good management skills, ability to lead operating personnel, ability to anticipate and plan changes, to manage the priority application of structured problem solving

Job-related skills

- Work experience in multicultural environments
- Over 20 years of experience in leadership positions in corporations
- A good knowledge of Romanian and EU laws and procedures
- Experience in managing procurement projects, managing procedures and guiding people
- Good experience in leading teams and negotiations, being the leader of various unions

ADDITIONAL INFORMATION

Courses

- English course at The Swan School, Oxford,
- Time Management course with Fathi Tlatli,
- The concept of "Sales and distribution" with Roland Berger & Partners GmbH
- The art of negotiating with Roland Berger & Partners GmbH www.rolandberger.com
- Leadership development training and Principles of multicultural communication with Jake Esman www.peoplerise.net
- Management for action / Operational Management / Industrial risk management
- 6 Sigma, Kaizen, DMAIC, WCM, Lean Manufacturing, SAN, 5S

Publications

Marius Stoian, Mihai Aniței, "Agricultura. Concepte și instrumente operaționale" (Translated title: Agriculture. Operational concepts and tools), Editura Club România, București, 2019